INFLUENCE AND ACTION: The Core of Leadership

Sponsored By: Institute for Management Studies (IMS)

Course Date Offering:
Date: August 6, 2013
Location: Rivers Club
One Oxford Centre
301 Grant Street
Pittsburgh, PA 15219
Duration: 8:30 a.m. to 4:00 p.m.

Cost:
$385.00 per person to be charged to the individual’s cost center.

To Register:
Visit: http://www.ims-online.com/pittsburgh/
or
Contact Mark J. Spear at 724-996-1996 or email pittsburgh@ims-online.com

What to Expect:
This program will focus on the key leadership skills necessary for you and your team to survive—and, yes, even thrive—in this age of instability; it will show you how to rekindle hope and trust. Specifically, this session focuses on strategies and techniques for communicating more effectively in times of change, including better ways to deliver bad news and ways to keep team performance strong in the face of adversity.

This program will identify motivational techniques that can sustain and energize your people—and yourself—in the most difficult of times. The program will focus on how to build "buy-in" and ownership by people for the changes necessary to get through tough times. Finally, strategies for taking control of change in the future, keeping your team upbeat, and maximizing performance when the "going" seems to be the toughest will be introduced.

Presenter Information:
DR. ROBERT BIES (Ph.D., Stanford University) is Professor of Management and Founder of the Executive Master's in Leadership Program at the McDonough School of Business at Georgetown University. In addition, he is co-author of the book, Getting Even: The Truth About Workplace Revenge-And How to Stop It, published by Jossey-Bass.

Professor Bies’s current research focuses on leadership, the delivery of bad news, organizational justice, and revenge and forgiveness in the workplace. He has published extensively on these topics and related issues in academic journals.


Questions?
Contact 412-864-4053 (Option 2) or email iLeadTeam@upmc.edu